

# ANNUAL REPORT 249

**DAVAO REGION** 

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# Message

It is with pleasure and pride that I present to you DTI – XI's accomplishments and milestones in 2019.

The year 2019, had been the usually challenging and exciting year for DTI Davao with new programs and projects being implemented. We were able to implement several initiatives and interventions enabling businesses to expand, innovate, and grow, as well as empowering consumers.

We were also able to reach more far-flung barangays including those considered as Geographically Isolated and Depressed Areas (GIDAs) where we bring the services of DTI and assisted special sectors such as the indigenous people, youth and women sector, senior citizens people with disability, and former rebels. We had also distributed livelihood starter kits to microenterprises who were affected by natural and manmade calamities and disasters.

To strengthen our MSMEs' presence in the local trading arena, we conducted and facilitated various trade fairs. Likewise, we launched the Go Lokal! Store and OTOP Hubs to provide our local entrepreneurs a regular shop where they can showcase and sell their products.

Our trade promotion had been expanded through participation in different international trade shows to access a wider market. Our MSMEs generated a total sales value of Php42M or US\$805,795 during the China-ASEAN Expo (CAExpo 2019) in Nanning, China. And our participation in South Korea's COEX Food Week recorded a total sales value of Php12.05M or US\$241,142. We also assisted a total of 145 exporters.

Aside from these trade promotion efforts, our involvement in the Brunei Darussalam, Indonesia, Malaysia, Philippines – East ASEAN Growth Area (BIMP-EAGA) was fruitful in 2019 as well. We hosted the 7th Trade and Investment Facilitation (TIF) Cluster Meeting and BIMP-EAGA Business Forum cum Business Matching. During this occasion, two business Memorandum of Understanding were forged between the Philippines and Malaysia. It was also a momentous occasion for us with the turnover of the chairmanship of the BIMP-EAGA Trade and Investment Cluster to the Philippines.

It was also towards the last quarter of 2019 when the Garuda Airlines of Indonesia opened a direct air link between Davao and Manado (North Sulawesi, Indonesia). To take advantage of the opening of this air route, DTI partnered with the Mindanao Development Authority (MinDA) bringing around 60 businessmen to Sulawesi, Indonesia for a Mindanao Trade and Business Mission.

In terms of industry development, we provided interventions to our priority industry clusters – cacao, coffee, wearables, coconut, bamboo, banana, palm oil, aquaculture, and mango.

Collectively, these clusters contributed 9,813 jobs, Php289.06M investments, Php510.38M domestic sales, and US\$17.20M export receipts.

On investment promotions and facilitation, we assisted around 117 investors. Furthermore, we continued with our efforts to support our local government units (LGUs) crafting their investment incentives code and promoting investments in their areas.

On MSME development, we assisted a total of 22,025 entrepreneurs throughout the region. Our package of assistance were facilitated through our 51 Negosyo Centers (NCs), located in each of the city and municipality in Davao Region. The Negosyo sa Barangay (NSB), Kapatid Mentor ME (KMME), Shared Service Facility (SSF), and Trabaho, Negosyo, Kabuhayan (TNK) were fully mobilized, to deliver the array of related services to our MSMEs and consumers, as well.

On trade regulations and consumer protection, we issued 3,147 permits and licenses, and 22,676 business name registrations, monitored 150 firms, resolved 142 complaints through mediation and adjudication, and collected Php700,905 in penalties.

We, likewise, intensified our consumer education and advocacy initiatives through the 404 seminars conducted, both for consumers and retailers. Under the Bagwis Program, which gives recognition to businesses that uphold the rights of consumers, forty-four (44) establishments were awarded Bagwis Seals - 24 were gold, 12 were silver, and 8 were bronze.

For the year, 10 Presyo Diskwento Caravans were organized benefitting 21,460 consumers who availed of basic necessities and prime commodities at discounted prices.

Internally, we worked hard to maintain our ISO 9001:2015 Quality Management System certification. This helped us continuously improve/standardize our ways of service delivery and become more responsive to the needs of our clients.

The details are presented in this Annual Report.

All these accomplishments would not have been achieved without the commitment and hard work of the members of our DTI Davao Team and the support of our DTI family - the Regional Operations Group, other DTI groups, and bureaus and the Office of the Secretary, as well as other partners, both government (national and local) and private sector groups. We then take this opportunity to extend our gratitude and appreciation to all of them for the meaningful and fruitful partnerships and collaboration making us a stronger, better, and more relevant organization in economic development.

And above all, to God Almighty, who provided us the strength, the ability and opportunity to serve and who made all these possible for love and service of our fellowmen and our country - to HIM be the glory forever!

Mabuhay!

IARIA BELENDA Q. AMBI CESO III Regional Director



#### **IMSME DEVELOPMENT**



**MSMEs** ASSISTED

**05%** 22,025 MSMES TARGET : 21,000

MSMEs ASSISTED IN THE PRIORITY INDUSTRIES

122% 17,884 MSMES TARGET: 14,700

PERCENTAGE OF **REGISTERED MSMEs** ASSISTED BY DTI

121% 91% or 20,019 REGISTERED MSMES OUT OF 22,025 MSMEs ASSISTED TARGET: 75% OF MSMEs ASSISTED

48,800 TOTAL CLIENTS ASSISTED



**NEGOSYO CENTERS** 

MAINTAINED & **ESTABLISHED** 

02% 51 NCs TARGET : 50 NCs

PERCENTAGE OF BUSINESSES REGISTRED WITHIN 15 DAYS APPLIED THROUGH NCs

100% 5,512 BUSINESS PERMITS PROCESSED OUT OF 5,525 APPLICATIONS RECEIVED

PERCENTAGE OF BMBE CERTIFICATES ISSUED WITHIN PRESCRIBED TIME

110% ALL 610 BMBE CERTIFICATES ISSUED TARGET: 90%

NUMBER OF LGUS SUBMITTING LIST OF BUSINESS PERMITS ISSUED ANNUALLY

104% 49 LGUs TARGET: 47 LGUs



PERCENTAGE OF **OPERATIONAL SSFs** 

185 OPERATIONAL OUT OF 193 SSFs ESTABLISHED

**TARGET: 95%** 



**KAPATID MENTOR ME** 

2% 112 ENROLLED TARGET : 100 112 ENROLLEES

98% 110 GRADUATE TARGET : 90% 110 GRADUATES



**PROTOTYPES** DEVELOPED

04% 317 PROTOTY 317 PROTOTYPES



**IP APPLICATIONS FILED** 

104% 52 APPLICATIONS TARGET: 50



**MSMEs** DOING E-COMMERCE

309 MSMEs **/O** TARGET : 270

#### **EXPORTS & INVESTMENT DEVELOPMENT**



**INVESTORS ASSISTED** IN THE PRIORITY

**INDUSTRY** 

17% 117 INVESTORS TARGET: 100



**EXPORTERS ASSISTED** 

IN THE PRIORITY **INDUSTRY** 

103% 149 EXPORTERS TARGET : 145

#### **CONSUMER PROTECTION & ADVOCACY**



#### MOAs/MOUs FORGED WITH **PRIVATE ORGS/ENTITIES**

**400%** 4 MOAs/MOUs **TARGET** : 1



#### **BAGWIS AWARDEES**

122%

NEW - 34 UPGRADED - 10 TARGET: 36



150

Firms monitored for price trending



100%

All **3,147** permits/accreditation/ licenses/authorities processed within the prescribed time



100%

All 4 violating firms penalized complied with the penalty within the prescribed time as contained in the decision



Consumer complaints resolved through mediation and arbitration within the prescribed time



100%

All 132 consumer complaints received for mediation were resolved w/in 10 working days.



10 out of 11 consumer complaints received for arbitration were resolved w/in 20 working days.

#### **GOVERNANCE**



100% 103 out of 103 employees were capacitated



**Maintained PRIME-HRM Enhanced Level 2** 

Development of the **Human Resource Information System** 



#### **HTTP FILE SERVER**

Paperless system implemented and maintained



#### IDTS & PR/ **VOUCHER TRACKING**

Document tracking system developed and maintained



98%

Client satisfaction feedback



**RED ORCHID AWARD - YEAR 3** 

Recognized as "Smoke-Free Establishment"



92%

Php 206.39M was obligated from the **Php 225.37M** appropriation



96%

Php 198.39M was disbursed from the Php 206.39M fund that was obligated

# OO1 Exports and Investments Development

#### **Expected outcomes:**

- Increased exports
- Increased investments

#### **Accomplishments**

- 117 investors assisted in the priority industries
- 149 exporters assisted in the priority industries

## **Trade Promotion**

The DTI-XI contines to provide support to MSMEs through trade promotion facilitation. This program has consistently provided avenue for MSMEs to promote new and improved products to consumers, search for potential business linkages, future collaborations, and opportunities.

In 2019, Davao Region had participated once again in two of Asia's largest international trade fairs, the China-ASEAN Expo (CAExpo) in China and COEX Food Week in South Korea.

#### China-ASEAN Expo (CAExpo)

September 20-23, 2019 | Nanning, China

The CAEXPO is an exposition organized by the Peoples' Republic of China together with ASEAN-member countries in support of the China-ASEAN Free Trade Agreement. It was a platform to showcase the Philippines as a viable source of quality products and services as well as to promote goodwill with the Chinese government at different levels in trade, tourism, and investments.



#### **Participating local MSMEs:**

- Ahya Foods Corporation
- EXL Life and Herbs Pharmaceuticals
- **EPL Cacao Products**
- MS3 Agriventures Corporation
- Happy Tummy Foodstuff
- Eng Seng Food Products
- Benevelle Corporation



#### Generated total sales: Php42M (US\$ 805,795)

Top selling products include herbal liniment and supplement, canned coconut juice, dried durian, and different-flavored chocolate products.



#### Other highlights:

During the B2B activities initiated by the Export Marketing Bureau (EMB), the following significant results were noted:

- The EXL Life and Herbs Pharmaceuticals, a first-time exhibitor, gained wide market acceptance in terms of sales and number of inquiries. It even received an invitation to visit Guangxi Province to display some of its products at Nandamen Cross Gate Border in Nanning, China along with other famous brands on October 25-28, 2019.
- The two chocolate companies, EPL Cacao Products and MS3 Agriventures, captured the approval of the Chinese millennial and matured buyers as their products suited their taste preferences
- The chocolate-flavored juice of Ahya Foods Corporation was a hit to institutional buyers.

#### **COEX Food Week**

#### November 20-23, 2019 | Seoul, South Korea

The Coex Food Week 2019 was one of the most anticipated international exhibitions in Seoul, with as much as 25% of the total exhibitors were from overseas. Bannering the theme "Farming Our Future", the fair/exhibit highlighted fine and organic food, bread and bakery, food technology and equipment, and culinary and lifestyle products.

Many representatives from major food service industries, such as prominent supermarkets, convenience stores, department stores, food services, online/offline distributors, and trading companies, came together in search of high-quality food products.



#### **Participating local MSMEs:**

- See's International Food Mfg. Corp.
- Ayana's Siling Kinamayo



Generated total sales: Php12.05M (US\$ 241,142)



#### Other highlights:

Established network with equipment suppliers and had purchased three testing apparatuses for chili processing

 Received inquiries on steamed saba banana and organic pineapple juice from two foreign buyers

Apart from international fairs, the region had participated in various national and regional trade promotion events to enable MSMEs to become more competitive.

These engagements generated total sales of Php 161.94M, which were participated by 611 exhibitors in Davao Region.











Figure 1: Number of Trade Fairs Conducted/Participated in 2019



Figure 2: Total Trade Fair Sales Generated in 2019

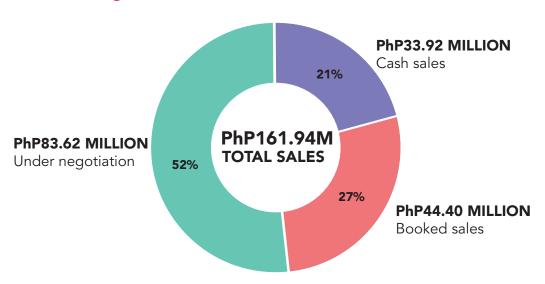


Figure 3: Total Number of Exhibitors in 2019



# OTOP Next Generation Highlights

#### ■ LAUNCHING OF GO LOKAL! STORE IN THE REGION



The Go Lokal! is a market access platform provided to MSMEs for market incubation and brand testing. It aims to inspire entrepreneurs to level up and meet global standards. It is likewise a vehicle to discover emerging suppliers and new products with high market potential.

Last March 8, 2019, the first Go Lokal! Store in Davao Region, which accommodates 40 exhibitors, was launched. As of December 2019, the store has generated total sales of PhP2,047,679.



#### LAUNCHING OF OTOP HUBS





The OTOP Hub serves as new marketing platforms for Davao-based enterprises to showcase its products. This is to complement and give a boost to the trade fairs being conducted regularly.

In 2019, two OTOP Hubs were launched in Davao City and in Digos City, Davao del Sur last August 23, 2019 and December 26, 2019, respectively. These hubs accommodate to 35 exhibitors.

As of December 2019, they generated a total sales of Php190,345.

#### ■ BRAND EQUITY DEVELOPMENT PROGRAM



This year's roll-out of the Brand Equity Development Program (BrEDP) resulted in the improvement of food and non-food products from the 23 local MSMEs.

The improved products were launched and displayed at the Mindanao Trade Expo - Christmas Edition on December 12-15, 2019 at Abreeza Ayala Mall, Davao City. Alongside was the development and promotion of their brand logo and design, which were submitted to the Intellectual Property Office of the Philippines (IPOPhil) as a trademark.







## **BIMP-EAGA**

Intensive trade and investment promotion projects and activities were undertaken by the DTI-XI under the BIMP-EAGA Program in 2019.

Two EAGA bodies namely the BIMP-EAGA Trade and Investment Facilitation Cluster (TIFC) and BIMP-EAGA SME Development Working Group, are now under the chairmanship of the Philippines. The TIF Cluster is chaired by DTI 11 Regional Director Maria Belenda Q. Ambi, while SMED Working Group is headed by Provincial Director Romeo L. Castañaga.

The following are the highlights of the initiatives under the BIMP-EAGA Program.

#### PARTICIPATION TO TRADE FAIRS

#### 16th Malaysia International Halal Showcase (MIHAS) 2019

April 3-6, 2019/ Kuala Lumpur, Malaysia

- MIHAS is an annual four-day gathering of local and international stakeholders of the global halal industry with an average trade visitor of 20,000 from across the globe, set at the Malaysia International Trade and Exhibition Center, Kuala Lumpur, Malaysia.
- Davao City's Ahya Coco Organic Food Manufacturing Corporation exhibited its coco organic milk, beverage and desiccated coconut, generated total sales value of Php6 million.

#### 4th Philippine Halal Trade and Tourism Expo 2019

May 3-5, 2019 | Davao City

- To be more Halal-friendly destination, the 4th Philippine Halal Trade and Tourism Expo 2019 was held in Davao City. With the theme, "Halal Trade and Tourism, Healthy Life Awareness and Sustainability of Economic Growth"
- Facilitated the participation of 15 MSMEs, which generated total sales of PhP669,150
- Showcased the Halal certified products and tourism services of Davao Region and aimed to encourage more local businesses to set up Muslim-friendly establishments in the city

#### **China-ASEAN Expo and COEX Food Week**

September 20-23 & November 20-23 2019

DTI-XI also participated in two of Asia's largest trade fairs namely China-ASEAN Expo in China and COEX Food Week in Korea. These trade fairs were participated by 9 MSMEs from Davao Region and generate total sales of Php54.05 Million.

#### TRADE MISSION

#### Mindanao Trade and Business Mission

October 28-November 1, 2019 | Sulawesi, Indonesia

- The delegation of government officials and businessmen from Mindanao participated in the Mindanao Trade and Business Mission to Manado, Gorontalo and Makassar in Sulawesi Indonesia. The mission was organized by the Mindanao Development Authority and the Department of Trade and Industry to explore business opportunities, forge business ventures and promote products. It took advantage of the revived Davao-Manado direct flight.
- Conducted B2B meetings and business matching activities between businessmen in Sulawesi, Indonesia and Mindanao, Philippines; and product showcase and exhibits
- Established contacts and expanded network with business organizations such as Chambers of Commerce and Industries and Business Councils among the delegates with the end goal of increasing trade and investment partnerships between the two BIMP-EAGA member countries







#### ■ BENCHMARKING AND LEARNING VISIT

#### Benchmarking and Learning Visit to West Borneo

June 16-22, 2019/ Malaysia and Indonesia

A delegation composed of businessmen and government officials visited the states of Sabah and Sarawak in Malaysia and province of West Kalimantan in Indonesia to learn and better understand economic corridor development approach as well as explore business opportunities.

- Leveraged on existing successful corridor development strategies and models.
- Explored market opportunities for Mindanao tropical fruits and oil palm.
- Job opportunities for skilled furniture producers to supply Sabah's furniture industry manpower requirements.







#### **■ BIMP-EAGA MEETINGS**

#### 7th BIMP-EAGA SME Development Working Group Meeting

April 10-11, 2019 | Makassar, Indonesia

The BIMP-EAGA Small and Medium Enterprise Development Working Group convened to discuss the 2017-2019 Rolling Pipeline 1 projects and proposed areas of collaboration.

 The meeting discussed on the increased participation of SMEs in the corridor supply value chain and improved joint public-private sector trade and investment promotion initiatives. A business meeting between Reefer Express (shipping provider) and the private sector ensued right after.

#### 7th BIMP-EAGA Trade and Investment Facilitation (TIF) Cluster Meeting and BIMP-EAGA Business Meeting cum Business Matching

August 29-30, 2019 | Davao City

The Philippines hosted the 7th BIMP-EAGA Trade and Investment Facilitation Cluster Meeting. During the meeting, Malaysia formally turned over the chairmanship to the Philippines through DTI-11 Regional Director Maria Belenda Q. Ambi.

The meeting reviewed the progress of implementation of projects of the cluster and its three working groups, namely: (i) SME Development, (ii) Customs, Immigration, Quarantine and Security (CIQS), and (iii) Statistics and Database under the 2017-2019 Rolling Pipeline 1 projects.

 Forged two Memoranda of Commitment (MOCs) between Bumi Sabah Suppliers SB with RNF Trading and Nurben Trading from the Philippines during the business meeting cum business-matching, participated by businessmen from the BIMP area. The said MOCs contain the export of various agriproducts from Mindanao to Malaysia and the supply of construction materials from Malaysia to Mindanao





#### 28th Senior Official's Meeting and 23rd Ministerial Meeting

November 22-24, 2019 | Kuching, Sarawak, Malaysia

 The Philippines, chair of BIMP-EAGA Trade and Investment Facilitation Cluster reported to the senior officials and country signing ministers the progress of BIMP-EAGA flagship programs, projects and initiatives of the clusters under the BIMP-EAGA Vision 2025.

# Investment Promotion Highlights

#### 3rd De Oro Business and Investment Conference

March 5, 2019 | Beach Club, Lubi Plantation, Davao de Oro

The conference aimed to boost the business and investment climate of the province. Activities such as investment conference, investment matching, and sisterhood agreement with the General Consulate of China were initiated/undertaken. The event bannered the theme "Build. Expand. Impact."



#### **RESULTS:**



Generated on-the-spot investments worth **Php1.316 B** 

14 projects were successfully matched with 16 investors/firms



Generated total sales of **Php470,000** The negotiated/booked sales from the cacao sector



Sealed the joint venture agreements for the development of a three-hectare land into a socialized housing with livelihood components project in Brgy. Pangutosan, Nabunturan, and a 12-hectare commercial housing subdivision in Davao de Oro. As of December 2019, the construction of the proposed 150 units in the three-hectare land development with the one-hectare intended for the livelihood activities of the project was ongoing. It partnered with the Socialized Housing Finance Corporation.



#### **5th Davao Investment Conference**

June 20-21, 2019 | Davao City

Organized by the Davao City Chamber of Commerce and Industry, Inc. (DCCCII) in partnership with the DTI-XI and other government agencies and foreign chambers, the conference highlighted the investment opportunities particularly in infrastructure and real estate, halal trade and tourism, IT and business process management.



#### **RESULTS:**



29 businesses participated during the business matching

23 businesses matched for potential partnership

#### Visit of Royal Highness Firman Mudaffar Sjah, Crown Prince of the Sultanate of Ternate in North Maluki, Indonesia

March 12, 2019 | Davao City

The visit explored the feasibility of opening a new shipping route from Ternate to Davao City and vice versa to trade products such as seaweed and copra. The crowned prince also visited the firms Davao Bay Coconut Oil Mills and CIIF Oil Mill Group.



#### **RESULTS:**



Forged agreement between HRH Sjah and CIIF Oil Mill Group to ship copra from Ternate to Davao City and load cooking oil from Davao City for distribution to Indonesia.

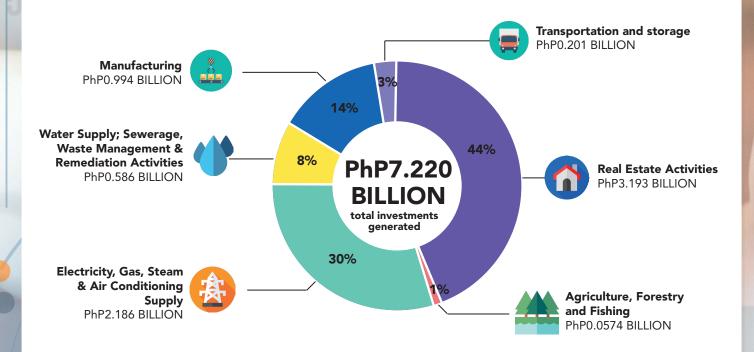
#### **Investment Mission to China**

June 14-17, 2019 | China

The 15 delegates of Davao de Oro, headed by Governor Jayvee Tryon Uy, met with Chinese investors and visited several industries particularly on stone and ceramic, in Fujian province; windmill in Huian; sand, gravel and asphalt in Longyan; and shishi garments. It was made known that PHILDA, short for Philippines-Davao, was the newly created special organization that handles business and investment initiatives not just for Davao Region, but as well as for the entire Mindanao island.



#### **BOI INVESTMENTS**





#### **Expected outcome:**

Developed industries

# Industry Cluster Initiatives

Industry Cluster Development and Promotion is a strategy that aims to promote inclusive growth, generate employment, and achieve a globally competitive and innovative industry and services sector in Davao Region.

#### Cluster Bottomlines

Industry Cluster	Jobs Generated	Investments (Php M)	Domestic Sales (Php M)	Export Sales (\$ M)	MSMEs Assisted
Add	790		5		
Cacao	3,104	238.95	224.53	6.20	456
Coffee	3,304	15.00	36.00	0.10	387
Wearables	1,142	9.04	51.72	0.69	670
Coconut	220	4.67	8.48	10.21	107
Bamboo //	28	0.70	3.67	-	50
Banana 🥥	1,791	20.00	181.95	-	21
Palm Oil	102	-	1.41	-	6
Aquaculture	102	0.60	1.54	-	2
Mango	20	0.10	1.08	-	4
TOTAL	9,813	289.06	510.38	17.20	1,703

#### **Major Activities**

#### **CACAO INDUSTRY CLUSTER**

#### Kakao Konek - Filipinas Tablea and Chocolate Expo and **Cacao Unconference**

October 17-18, 2019 | Davao City

- Featured more than 50 of the country's chocolate brands and over 100 local chocolate makers
- Conducted series of learning seminars on productive cacao farming and profitable chocolate making techniques
- Conducted chocolate tasting and showcased blends in the "Best Tablea Drink and Best 70% Dark Chocolate Contests"



- Ms. Bernardita Belotindos of the Malawanit Farmers' Cooperative (MAFAMCO) in Magsaysay, Davao del Sur was one of the Top 5 winners under the "Best Tableya Drink Contest" category, besting the other 37 entries nationwide
- Officially launched the Rapid Growth Project

#### **COFFEE INDUSTRY CLUSTER**

#### **Philippine Coffee Quality Competition** May 23, 2019 | Manila

- Ms. Marivic Dubria of Balutakay Coffee Farmers Association (BACOFA) in Davao del Sur bagged the top award for best Arabica coffee variety in the Philippines. She represented the country in the Special Coffee Expo 2019 in Boston Massachusetts last April 12-14, 2019.
- Davao Region's other entries were: two Robusta from Davao de Oro; two Robusta from Davao del Sur; and nine Arabica from Davao del Sur. Three other farmers from BACOFA made it to the top 12 under the Arabica variety category -Agustin Timon (4th), Mario Luz Dubria (6th), and Sergio Soon (10th). Meanwhile, Delio Cesar of Maragusan, Davao de Oro, bagged the 11th place under the Robusta variety category.



#### **Specialty Coffee Forum**

August 8, 2019 | Davao City

- The forum discussed the potentials and new market opportunities of specialty coffee in the local tourism industry.
- Pre-Quality Courses on Arabica and Robusta were also conducted. Six coffee farmers/ enthusiasts participated in the said courses.
- Mr. Paul Kim, CEO of Van Dyke Coffee Roasters - Korean Branch volunteered to be the ambassador of fine Robusta from the Philippines to the world market.
- The event was participated in by 40 coffee stakeholders in the region.



#### WEARABLES AND HOMESTYLE INDUSTRY CLUSTER

#### Distributed Craft Starter Kits to the School of Living Traditions (SLT) Center February 27, 2019

- The initiative was part of the implementation of the Entrepreneurship Development through Product Development and Design Project, a collaboration project of the DTI, National Commission for Culture and the Arts (NCCA), and the Office of Sen. Loren Legarda for the students of the School of Living Traditions.
- The beneficiaries are the B'laan/Sangir Communities of Balit Island.
- These kits included customized crafting tools and materials, categorized into individual kits for distribution to each student who participated in the project and SLT kits to be shared within the SLT.

#### OTHER INITIATIVES

- To further improve the product quality and marketability of MSMEs under the wearables and homestyle cluster, the DTI-XI Provincial Offices conducted 13 trainings, particularly on banana fiber knotting and handloom weaving, abaca handicrafts making, coco shell craft making, midrib basket making, and Romblon weaving, among others. Of the 360 beneficiaries, 40 belong to the IP community.
- DTI-XI provided opportunities to improve the market access of nine exhibitors through the five different provincial and regional trade fairs. Total sales amounted to Php 343,806.
- A market matching activity between businesses and buyers was facilitated. Proprietors from other provinces brought the handicraft products/accessories such pompoms and abaca cloth from Davao del Sur, which amounted to PhP35,022.

#### **BANANA INDUSTRY CLUSTER**

• DTI-XI participated in the **Saging Atbp Banana Forum and Business Matching Event** last October 24-25, 2019. This was the first-ever national gathering of non-Cavendish banana industry players. This generated of PhP181,088 in total sales.

#### **COCONUT INDUSTRY CLUSTER**

#### Visit of the Guangzhou Food Enterprises Association (GFEA) officials September 9-10, 2019

• Met with the coconut stakeholders of Davao Region to discuss possible partnership since the demand for coconut products in Guangzhou, China has been increasing.

#### 1st De Oro Coconut Summit

November 27, 2019

Agreement forged between the region's two big players of coconut/copra, namely, Legaspi
Oil and FIC Inc., and other identified local markets to produce 3600 metric tons of copra
with a projected monthly sales of PhP93.8M for the next two years; coconut farmers' linkage
with three major coconut processors, OLEOFATS, FIC Inc., and Franklin Baker; and one
proposed multi-medium scale investment project by Santos L. Cejoco.

#### **ICT INDUSTRY CLUSTER**

- Reorganized the ICT Stakeholders Association of Davao de Oro (ISADDO), with a new name as well as a new set of officers
- Conducted the Information Technology Engineers' Examination (ITEE) Seminar and Exam to over 200 students in the region, which aims to promote the Philippine National IT Standars (PhilNits) Certification Program for IT Passport (IP) and Fundamental IT Engineer (FE). This is in partnership with PhilNits Foundation, Inc. and Information-Technology Promotions Agency (IPA) of Japan

# Competitiveness

Several Davao Region Local Government Units (LGUs) emerged victorious in the Regional Competitiveness Committee Summit and Awarding held last October 24, 2019 at the Philippine International Convention Center, Pasay, Metro Manila.



#### DAVAO CITY 3rd Place

Over-all Most Competitive Highlighly Urbanized City

2nd in Economic Dynamism 3rd in Government Efficiency 3rd in Infrastructure 3rd in Resilency



#### TAGUM CITY 7th Place

Over-all Most Competitive Component City

2nd in Government Efficiency 8th in Economic Dynamism 12th in Infrastructure 26th in Resilency



#### HAGONOY DAVAO DEL SUR

7th Place

Over-all Most Competitive 3rd-6th Class Municipality

8th in Government Efficiency 13th in Resilency 29th in Infrastructure 43rd in Economic Dynamism



To give due recognition to the efforts and improvement of the systems/processes, operations, and governance, DTI-XI conducted the 3rd Regional Competitiveness Awards on December 20, 2019 at The Pinnacle Hotel and Suites, Davao City. The winners were as follows:

#### **MOST IMPROVED LGUs**



MONTEVISTA, DAVAO DE ORO 3rd to 6th Class Municipality



STA. CRUZ, DAVAO DEL SUR 1st to 2nd Class Municipality



MATI CITY, DAVAO ORIENTAL Component City

#### **OVERALL MOST COMPETITIVE**

1st to 2nd Class Municipality



NABUNTURAN, DAVAO DE ORO 1st Place



KAPALONG, DAVAO DEL NORTE 2nd Place



BANSALAN, DAVAO DEL SUR 3rd Place

#### **OVERALL MOST COMPETITIVE**

Province



**DAVAO DEL NORTE** 1st Place



**DAVAO DE ORO** 2nd Place



**DAVAO DEL SUR** 3rd Place

#### **OVERALL MOST COMPETITIVE**

3rd to 6th Class Municipality



HAGONOY, DAVAO DEL SUR 1st Place



MAGSAYSAY, DAVAO DEL SUR 2nd Place



MONTEVISTA, DAVAO DE ORO 3rd Place

#### **OVERALL MOST COMPETITIVE**

Component City



TAGUM CITY, DAVAO DEL NORTE 1st Place



PANABO CITY, DAVAO DEL NORTE 2nd Place



DIGOS CITY, DAVAO DEL SUR 3rd Place

#### **OVERALL MOST COMPETITIVE**

Highly Urbanized City



**DAVAO CITY** 1st Place





### Initiatives on Innovation

The Regional Inclusive Innovation Center (RIIC) was set up to continuously cultivate the culture of innovation in the country. This is in partnership with the Commission on Higher Education (CHED), Department of Information and Communications Technology (DICT), and Department of Science and Technology (DOST) and in coordination with the U.S. Agency for International Development Science, Technology and Innovation for Development (USAID STRIDE).

The RIIC is the cornerstone of the Philippine Inclusive Innovation and Industrial Strategy (i3s), which lies at the heart of economic transformation and bridges the gap between the industry and academe. It serves to create a virtual and physical regional innovation ecosystem made up of universities, research and development (R&D) labs, science and technology (S&T) parks, start-up incubators, fabrication laboratories, co-working spaces, investors, government agencies, start-up businesses, and MSMEs.

To date, there are four RIICs in the country: Bicol, Cebu, Cagayan de Oro, and Davao. These extended innovation assistance to focused sectors based on the region's key industries. The Davao-RIIC focuses on processed fruits and nuts and functional food, with plans to expand to other sectors.

Branded as **Innovation through Science & Technology and Risk Resilient-based Initiatives toward Knowledge Economy or iSTRIKE Davao**, the RIIC harnesses the region's thriving innovation ecosystem composed of government agencies, academic institutions, and dynamic industry players in developing innovative products and services for its focused sectors.



#### Timeline of Activities



MAR 26 - Issued/passed the RDC XI's resolution No. 13 s. 2019 - Adopting Innovation Center (RIIC) to Support

# MAY, JUN,& OCT



Conducted three batches of Ideation Workshops to 27 MSMEs under the Processed Fruits and Nuts and Functional Foods sectors.





Launched the official website (www. dti.philnitscor.com), which details the iSTRIKE Davao initiative, resources, and information collaterals that can be accessed by the innovation ecosystem players in the region.



Conducted two batches of Digital Fabrication Laboratory trainings for furniture and bamboo design and wearables, textiles, and packaging for food and non-food. A total of 155 clients participated.

Conducted two batches of Seminar-Workshops on Digital Design Fabrication on 2D and 3D Printing. A total of 10 clients participated.

# Personal Computer for







Signing of MOU for the inclusion of STAR BOOKS in the PCPS packages in Davao del Norte schools.

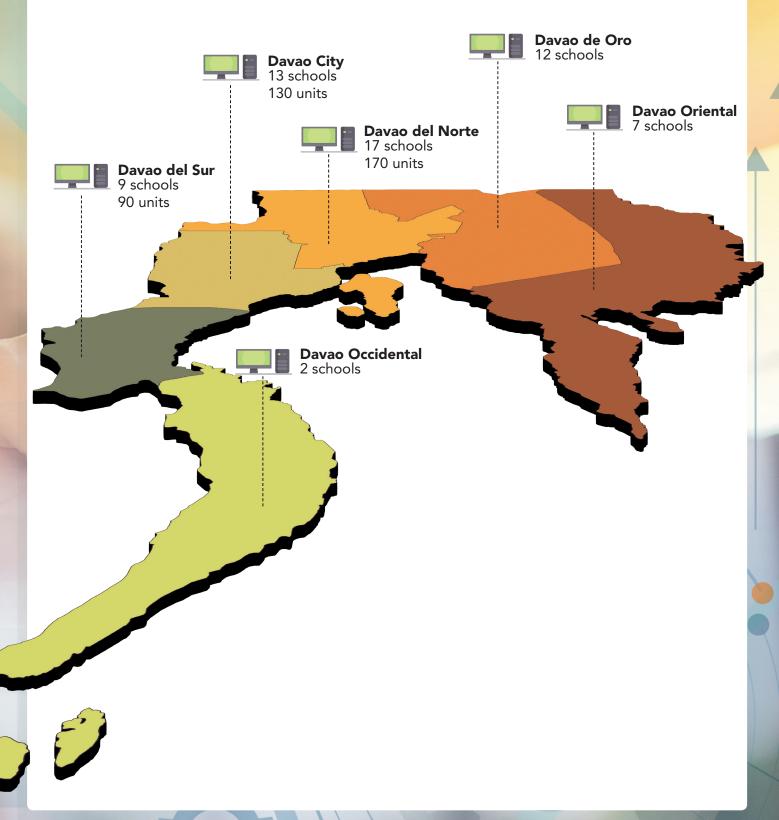
In 2019, DTI-XI facilitated the distribution of computer sets, UPS, and a printer to each of the 60 recipient schools in Davao Region during the Regional PCPS 5 Turnover Ceremony last April 5, 2019, held at the Davao City National High School in Davao City.

Its monitoring ensued with eight schools for Batch 1 and nine schools for Batch 2. The additional monitoring schedules will commence next year.

Meanwhile, STAR BOOKS (Science and Technology Academic and Research-Based Openly Operated Kioks) was included in the PCPS packages units distributed to Davao del Norte schools, after the signing of the memorandum of understanding (MOU) among stakeholders last August 9, 2019.

The included material contains thousands of digitized science and technology resources in various formats (text and video/audio) placed in specially designed "pods' set in a user-friendly interface.

# Public Schools (PCPS) Project



# **ROLL IT**

The Roads Leveraging Linkages for Industry and Trade (ROLL-IT) is a convergence program of DTI and DPWH which aims to augur investments and other economic activities in the country through the construction of road projects leading to manufacturing and economic zones.

Under the FY 2018 funding, 79% or 15 out of the 19 approved roads for construction under the Regional ROLL IT project were completed.

Provincial Office	No. of funded projects	Project Cost (Php B)	Ongoing	Completed	Suspended	Completion rate
Davao del Norte	5	0.800	1	2	2	40%
Davao Oriental	7	0.431	0	7	0	100%
Davao del Sur	3	0.259	0	2	1	67%
Davao Occidental	1	0.020	0	1	0	100%
Davao de Oro	3	0.197	0	3	0	100%
TOTAL	19	1.707	1	15	3	79%

Meanwhile, out of the 32 approved roads for construction under the FY 2019 ROLL-IT project, only 9% or three projects were completed, while the rest are still ongoing.

Provincial Office	No. of funded projects	Project Cost (Php B)	Ongoing	Completed	Suspended	Completion rate
Davao del Norte	7	0.200	6	1	0	14%
Davao Oriental	18	0.407	17	1	0	6%
Davao Occidental	2	0.050	1	1	0	50%
Davao de Oro	1	0.030	1	0	0	0%
TOTAL	32	0.771	29	3	0	9%

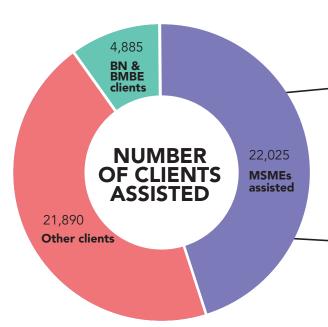
# OO3 | MSME Development

#### **Expected outcome:**

MSMEs assisted and developed

#### **Accomplishments**

- 22,025 MSMEs assisted
- 51 Negosyo Centers established and maintained
- 52 IP applications filed
- 309 MSMEs doing e-commerce
- 317 prototypes developed



#### CAPACITY BUILDING



837 trainings conducted\*

\* under Negosyo Center, SME Roving Academy and CARP Program



21,163 new and existing MSMEs and other clients

558 entrepreneurial

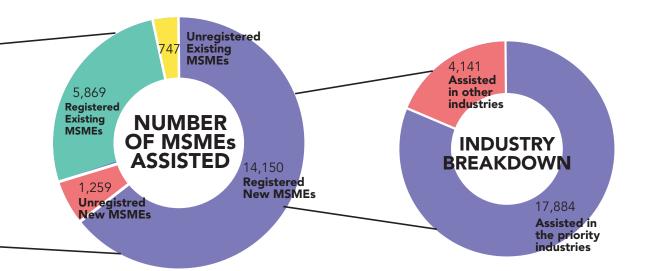
116 skills training

38 productivity training

13 trade-related training

49 livelihood and product dev. training

63 other related activities



# FINANCIAL FACILITATION





806 MSMEs who availed loans

#### **Provincial Breakdown**

Provincial Office	Total amount of loan facilitated (in Php M)	No. of MSMEs who availed loans
Davao City	3.99	8
Davao del Norte	8.06	247
Davao del Sur	34.20	114
Davao Oriental	9.44	288
Davao de Oro	9.51	103
Davao Occidental	0.72	46
TOTAL	65.91	806



Negosyo Center established and maintained



Negosyo Centers established

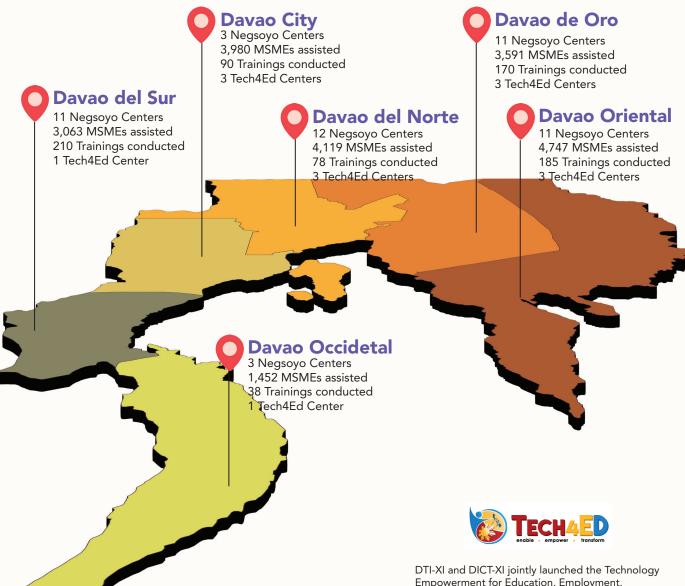


Negosyo Centers maintained



20,952 MSMEs

benefitted



DTI-XI and DICT-XI jointly launched the Technology Empowerment for Education, Employment, Entrepreneurs and Economic Development (Tech4Ed) Centers in Davao Region. In 2019, a total of 14 centers were established.

Each Center has a computer desktop installed with 8 feature segments namely, eHealth segment, GAD segment, eEduSkills, eAssist, eAssess, eAgri, eMarketplace, and eGovServ that aim to provide digital literacy to MSMEs and further boost ICT programs and services in the community. These centers are housed in some strategically located Negosyo Centers where MSME traffic is high.

# **BREAKTHROUGH GOAL**

# Negosyo Serbisyo sa Barangay

The Negosyo Serbisyo sa Barangay (NSB) is a flagship program of the agency under the Duterte administration. This aims to help entrepreneurs in poor barangays belonging to the 4th to 6th class municipalities or those considered under the Geographically Isolated and Disadvantaged Areas (GIDAS).

During the launching ceremonies, selected barangay officials and MSMEs signed their pledge of commitment to support the economic activities in their area. Partner government agencies including the Philippine Coconut Authority (PCA), Philippine Health Insurance Corporation (PhilHealth), Department of Information and Communications Technology (DICT), and, Technical Education and Skills Development Authority (TESDA), as well as financing institutions, such as SB Corporation and BDO Network Bank also provided various services. Likewise, buy-in sessions together with the barangay officials and indigenous peoples' chieftains were conducted to those identified GIDAS under Executive Order No. 70.

Provincial Office	Total number of Barangays	Total number of Clients Assisted	Total number of MSMEs assisted
Davao City	5	674	674
Davao del Norte	7	1,224	1,114
Davao del Sur	2	237	237
Davao Oriental	17	5,667	4,876
Davao de Oro	3	400	361
Davao Occidental	4	409	402
TOTAL	38	8,611	7,664





In 2019, the coaching and mentoring program for MSMEs known as Kapatid Mentor ME had generated **98%** or a total of **110 graduates out of the 112 enrolled mentees** from the six provincial offices. These mentees had successfully defended their Business Improvement Plans (BIPs) during their culmination activity.

Provincial Office	Total number of enrolled mentees (2019)	Total number of graduates (2019)	Total number of enrolled mentees (2017–2019)	Total number of graduates (2017–2019)	Completion Rate
Davao City	26	26	89	89	100%
Davao del Norte	21	21	91	91	100%
Davao del Sur	22	22	85	83	98%
Davao Oriental	20	18	88	83	94%
Davao de Oro	23	23	63	63	100%
Davao Occidental	0	0	39	35	90%
TOTAL	112	110	455	444	98%







# Other highlights



#### **Mentor ME on Wheels**

July 31, 2019 | Davao City

It is a free one-on-one mentorship session with aspiring and existing entrepreneurs. This mentorship event focuses on three topics about business mentorship: entrepreneurial mindsetting, marketing, and financing.



505 assisted MSMEs 112 local mentors

#### **Money Market Encounter** July 31, 2019 | Davao City

This event successfully linked the MSMEs to financial institutions, malls, and digital market platforms to help address their financing and marketing problems.



220 clients served institutions participated



KMME Konek and Exchange November 25, 2019 | Davao City

The event served as a networking opportunity to exchange best practices with other MSMEs from the previous KMME batches and to expand their market/customer base.





"Shared Success for Filipino MSMEs"



new projects approved in 2019\*

\* Facilities provided were looms and sewing machines, tribal costume production facility, leather goods production facility, shoemaking facility cum co-working space, banana flour processing, bamboo furniture and handicrafts, milk processing, and coco coir production, among others.



PHP19.899M

total project cost



**207** MSMEs assisted



**443** jobs genérated



155 beneficiaries

Provincial Office	Established Projects (2013-2019)	Project Cost (2013-2019) in Php M	Jobs Generated (2013-2019)	MSMEs Assisted (2013-2019)	Beneficiaries (2013-2019)
Davao City	56	42.49	2,035	667	1,193
Davao del Norte	37	23.00	165	111	546
Davao del Sur	31	11.42	43	19	1,269
Davao Oriental	35	11.65	1,306	264	1,145
Davao de Oro	28	9.18	524	194	2,154
Davao Occidental	6	1.68	73	10	138
TOTAL	193	99.43	4,146	1,265	6,445

96% percentage of operational SSF 185 out of 193 projects

# **BREAKTHROUGH GOAL**

# Conducted the Green Economic Development (GED) Regionwide Roadshow and Business Continuity Plan and Green Economic Seminar

May-June 2019 | Regionwide

This resulted in the creation of one green team in each of the six provinces and approval of their respective action plans. A chair and a vice char held the team, which is composed of representatives from the NGAs, investment promotion and/or tourism offices, academe, chamber, MSME councils/associations, among others.

• Result: **100**% or all of the 153 (based on Dec 2018's official count) operational SSFs were monitored to have adopted green practices.

# Other highlights

# Conducted the Regional MSME Summit 2019 and Awarding of Regional Green Practitioner Champions

November 26, 2019 | Davao City

Acknowledging the role of MSMEs in development this annual activity discussed the importance of "green economy;" which is geared towards reducing environmental risks and ecological scarcities. It also aims to achieve sustainable development without degrading the environment. The following were recognized as the best Regional Green Practitioner Champions, as follows:













Launched the 1st Fabrication Laboratory (FabLab) in Davao Region February 15, 2019 | Davao City



The Digital Fablab Davao is a product of cooperation among DTI-XI, Department of Science and Technology (DOST) XI, and the University of Southeastern Philippines (USEP) Obrero Campus. This facility gives design students, profesionals, and MSMES access to technology that would help them develop prototypes and improve their product designs and packaging.

# TRABAHXI NEGUSYO KABUHAYIN

The Trabaho, Negosyo, Kabuhayan (TNK) is a flagship program of this administration that provides a blueprint for decent job creation through employment and entrepreneurship. It is hosted by the Department of Labor and Employment (DOLE) and DTI.



TRABAH KABUHAY LABOR new and potential **MSMEs** participated in trainings

**Presyo Diskwento** Caravans conducted

PhP0.145M total sales

generated

consumer



911

clients served during entrepreneurial/skills seminars

Kabuhayan conducted

PhP0.107M total sales

generated

**MSMEs** participated

# OO4.1 Consumer Protection

# **Expected outcome:**

Consumer welfare enhanced

# **Accomplishments**

- 3,147 applications processed
- 142 consumer complaints resolved through mediation and arbitration within the prescribed time

# Monitoring and Enforcement

## Fair Trade Laws

On the spot monitoring and enforcement activities among hardware suppliers and manufacturers in the region were conducted. This is to ensure distribution of quality products in the market for the protection of consumers.







# Price Monitoring

Monitoring of prices of basic necessities and prime commodities were conducted regularly in grocery stores and supermarkets to track disparities on prices versus the issued suggested retail prices (SRP).

Likewise, special monitoring activities were done in areas declared under state of calamity due to flash flood and massive earthquakes.





150 firms monitored for price trending



DTI-XI also participated in inter-agency monitoring of agricultural products to ensure availability at affordable price.

# Permits and Licensing

Permits and Licenses Issued	Total number of issuance released
Business Name Registration	22,676
Philippine Contractors' Accreditation Board License	1,113
Sales Promotion Permit	940
Import Commodity Clearance	136
Service and Repair Shop	281
BMBE Certificates	610
PETC Accreditation	35
Truck Rebuilding Center Accredited Certificate	17
Product Standards	15
TOTAL	25,823

In 2019, DTI-XI processed and issued 26,175 permits and licenses regionwide. Most of the issued permits were business name registrations at 88%, PCAB licenses at 4.3%, sales promo permits at 3.6%, BMBE certificates at 2.3%, service and repair shop certificates at 1.1%, Import Commodity Clearance certificates at 0.52%, PETC Accreditation at 0.14%, Truck Rebuilding Center Accredited Certificate at 0.07% and Product Standards at 0.058%.

# Consumer Complaints



consumer complaints resolution rate



**333** consumer complaints received



332 consumer complaints resolved In 2019, DTI-XI received a total of 333 consumer complaints and resolved 332 complaints region wide.

Of the 333 complaints received, 57% (190 complaints) were resolved immediately, **39% (132 complaints)** were elevated to mediation, and 4% (11 complaints) were elevated to arbitration.

Of the 143 complaints elevated to mediation and arbitration, 100% (132 complaints) of mediation cases were resolved within 10 working days, while 91% (10 out of **11 complaints)** of arbitration cases were resolved within 20 working days.

Majority of the complaints received include consumer products and service warranties, and unconscionable sales acts.

# OO4.2 Consumer Education and Advocacy

# **Expected outcome:**

• Level of consumer awareness increased

# Presyo Diskwento Caravan

The Presyo Diskwento Caravan provides consumers the opportunity to avail of school supplies, basic necessities, and prime commodities at discounted prices.

In 2019, DTI-XI successfully conducted 10 caravans. Majority of these caravans were simultaneously conducted with Trabaho, Negosyo, Kabuhayan (TNK) fair. Apart from providing goods at lower prices, it also included free wellness services such as massage and haircut.

Indicators	Regular	Special	Calamity/ Disaster	Total
No. of runs conducted	2	7	1	10
No. of consumers benefitted	3,863	8,890	8,707	21,460
Sales Generated (Php M)	17.12	3.22	3.21	23.53

# Bagwis Program

The Bagwis Program gives due recognition to the establishments that uphold the rights of consumers and practice responsible business where consumers get the best value for money.

In 2019, DTI-XI endorsed 44 bagwis awardees, with 36 new awardees and eight upgraded awardees to the new level. Majority of the upgraded awardees moved from the bronze to silver.







Province	No. of Estab.	New	Upgraded	Gold	Silver	Bronze
Davao City	13	13	1	13	-	-
Davao del Norte	14	11	3	9	4	1
Davao Oriental	6	4	2	2	2	2
Davao del Sur	3	3	-	-	3	-
Davao Occidental	2	2	-	-	-	2
Davao de Oro	6	3	3	-	3	3
TOTAL	44	36	8	24	12	8

# Consumer Awareness and Advocacy Initiatives



404

consumer education seminars and capacity building activities conducted

# Consumer Corners established\*

\* The said initiative aims to mation materials within the estab-



## Consumer Month Celebration

In 2019, DTI-XI celebrated the Consumer Welfare Month with emphasis on the importance of sustainable consumption by understanding the impact of consumers' choices in a shared environment. The major activities include the following:



Consumer Fun Run, October 5, 2019, Tagum City, Davao del Norte - This marked the commencement of the Consumer Welfare Month celebration. which was participated by representatives from the LGUs, consumer organizations, DTI and consumers.

Regional Congress, October 18, 2019, Davao City During the activity, 35 firms from all over the region were awarded with the Bagwis Seal, while four stores were conferred with the Suking Tindahan seal.

Trivia Nights, October 23, 2019, Davao City - DTI-Davao City teamed up with Trivia Nights PINAS to help raise awareness about consumer rights and responsibilities and Fair Trade Laws among the participants.







>> Regional Quiz Bee and Poster Making, October 25, 2019, Davao City - This marked the culmination of the Consumer Welfare Month celebration in Davao Region.

Product Standards Awareness Seminars - Various hardware stores and Association Managing Officers (AMOs) of the construction industry region-wide were oriented on product standards and procedures on adjudication should there be violation. Consumer Education Seminars were also undertaken.



# Livelihood Seeding Program

In 2019, the DTI-XI provided assistance to the victims of natural and man-made calamities through the Livelihood Seeding Program (LSP).



Area covered	No of beneficiaries	Total cost
Brgy. Wilfredo Aquino, Agdao, Davao City	15	P 75,000
Brgy. Hall, Ilang, Bunawan District, Davao City	22	P 110,000
Brgy. 22-C & 23C, Davao City	34	P 170,000
Brgy. Sto. Nino, Tugbok District	12	P 60,000
Dumalag II, Matina Aplaya	20	P 120,000
Purok 9b, Lower Madapo, Brgy. 8-A	4	P 55,000
SIR Phase 1, Brgy Bucana 76-A	8	P 40,000
TOTAL	129	P 630,000

# **GREAT WOMEN 2 Project**

The GREAT Women Project 2 provides a timely opportunity to improve the sustainability, productivity and competitiveness of women's microenterprise. This also aims to enhance continuously the enabling environment for the economic empowerment of women.

A total of 49 women micro-entrepreneurs attended the following capacity-building activities to broaden their knowledge and skills in the different aspects of business operations, to wit:



Product Assessment and Development and Market Trend Inputs with One-on-One Consultation



**NOV 20** Managing People in Entrepreneurial Organizations Seminar-Workshop



**NOV 21** Retail Management and Visual Merchandising Seminar Workshop

# **Youth Entrepreneurship Program**

With the commitment to mold the youth in becoming successful entrepreneurs, the following initiatives were undertaken in 2019 to boost their potential as future economic driving forces:





# Indigenous Peoples

DTI-XI's assistance to the Indigenous Peoples (IP) was channelled through its regular programs and projects particularly the provision of SSF, conduct of skills and entrepreneurial trainings, participation in various trade fairs, and one-on-one consultations during financing clinics.





## **Senior Citizen**

The agency mainstreamed its support to the senior citizens (SC) in its regular programs and projects.

Among the interventions to promote the welfare of the senior citizens are the following:

- Continuous lectures of business establishments on the special 5% discount of SC and persons with disability (PWD)
- Discussion on the provisions of RA 9442 or Magna Carta for Disabled Person and For Other Purposes, Batas Pambansa No. 344 or An Act to Enhance the Mobility of Disabled Persons by Requiring Certain Buildings, Institutions, Establishments and Public Utilities to install Facilities and Other Devices and other related laws during radio guesting and production of information materials.

# Person with Disability (PWD)

Interventions provided to the persons with disability (PWD) were summarized as follows:

- Provision of SSF to the Mindanao Association of Muslim with Disabilities, Inc. (MAMDI)
- Conduct of the 2019 National Disability Prevention & Rehabilitation (NDPR) Week Trade Fair and Business Consultations on July 15-19, 2019
- Participation to the 41st NDPR Week Culmination at SM City Davao

## Former Rebels

Major interventions provided to Former Rebels were as follows:

- Provided entrepreneurial and livelihood initiatives to the former rebels of Asuncion and Kapalong, Davao del Norte;
- Awarded with the "Parangal sa Kaunlaran" as recognition to the agency's initiatives to the IP communities in Sitio Tapayanon, Davao del Norte and its contribution to end insurgency in the province.



Strengthened its partnership with LGU-Davao City - Peace 911 on the implementation of Executive Order No. 70 or National Task Force to End Local Communist Armed Conflict (NTF-ELCAC). The following activities were conducted for the year:

Date	Activity Conducted
Apr 4-5, 2019	Peace Forum Dubbed as Integration Program for Former Rebels
Aug 27-29, 2019	Negosyo Serbisyo sa Barangay in Barangay Tapak, Paquibato, Davao City
Nov-Dec 2019	Participated in four People's Organization Capacity Building and Consultation
Nov 20, 2019	Peace Economy Launching
Dec 04, 2019	Peace Economy for Paquibato Farmers Association



# Quality Management System

The DTI-XI continues to adopt an efficient Quality Management System as it successfully maintained its ISO 9001:2015 certification. Likewise, the office complied with the requirements for the implementation of the One DTI ISO.





**MAR 26** DCO and POs' Planning Tool Workshop



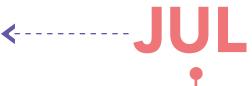
**MAY 16-17** Internal Quality Audit





JUL 22-25 One DTI ISO National Internal Quality Audit





**OCT 2-3** 2nd Third Party Surveillance Audit

OCT-



**NOV 18-19** ISO 901:2015 Awareness Training



DEC 9 One DTI ISO Final Gap Assessment

DEC



# Human Resource Initiatives

# **QUICK STATS**



trainings conducted

→ **7** in-house trainings

→ 20 coordinated trainings



other activities conducted



100% 103 out of 103 employees were capacitated



employees awarded

> **10** awardees of Salamat Mabuhay Award

• 17 awardees of the Loyalty Award

• 3 awardees of the Self Development Award



Pre-Retirement Seminar | Jan 18, 2019





Regional Office Team Building | Sep 27, 2019



World Water Day | Mar 23, 2019



S-Leadership Training | May 9-10, 2019

# Human Resource Information System Updates



# Recruitment, Selection and Promotion

- Auto generation of employee's next-in-rank for the selected position as reference for succession planning linked to PMS and L&D
- Online Publication of Vacancies
- On going development of Job Portal



# Learning and Development

- Employee's list of training
- Accomplishment of Learning Application Plan
- Monitoring of Learning Application Plan
- Report on number of employees capacitated per year



#### Performance Management System

- Online preparation of form Z (Targets), X6, and X12
- Online preparation of monthly performance output report
- Online supervisor comments and ratings



# Rewards and Recognition

- Perfect Attendance linked to DTR
- Online congratulatory email



#### Online Personal Data Sheet

- Online access of employee's personal information
- Generate PDS form
- Filter employee's demographics



#### **Leave Administration**

- Online Leave Application
- Online Leave Cards (VL and SL, and PL and COC)



# **Staff Monitoring**

- Staff monitoring on LAP, Training and Dashboard
- Monitoring of staff leave availment



# **Staff Monitoring**

- Linked to Budget
- **Deduction Setting**
- Payroll Reports Generation (Accounting Report, Cashier Report, Payroll Report, RECAP)
- Online viewing of payroll
- Online payslip

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